

Market Update

We are seeing feed prices firm with cereals and proteins at high levels. The latest UK wheat balance is at its tightest in four years, while domestic consumption of barley is set to reach the highest level since records began dating back to 1991-92. Protein markets have firmed significantly since last winter with prices up over 30% since November 2017. With these increases it is essential that livestock farmers look at all their feed options to help overcome rising prices. High protein molasses blends such as **Regumaize 44** and **Regupro 50** could be the answer. Proven to replace a proportion of soya and rape, using Regumaize 44 can be a real cost saving this summer, and in to the winter.



	Typical Protein Supplement (kg fed)	Regumaize 44 Ration (kg fed)
Rapeseed meal	2	1.2
Soya bean meal	2	1.2
Regumaize 44	-	2
Cost	£1.20/cow/day	£1.12/cow/day
Saving (250 cows / 100 days)		£2,000

With concerns over Brexit and over wider European issues, the US\$ has strengthened over the last few weeks. As with all US\$ based markets, this puts upward pressure on molasses. However, we are still able to offer summer prices at a discount to last winter. This represents excellent value for money when compared to other feed prices, but if this situation continues, we will see molasses prices rise. Our advice is to book your summer requirements sooner rather than later.



When is a liquid not a liquid?

Molasses blends are formulated and manufactured to an exacting specification with defined levels of sugar, dry matter and protein in the case of our high protein blends. These levels are documented on the feed tag that goes with every delivery. Our products are also designed to be free flowing and easy to handle. In contrast, some "liquid" co-products vary in nutritional value and physical consistency. These products can be very difficult to handle and have been so thick, it has resulted in trucks and on farm tanks needing to be thoroughly cleaned.

Availability and flexibility

ED&F Man manufactures its blends to order so we can ensure our customers receive their delivery when they need it. This isn't always the case with some liquid co-products as they aren't produced to order, but as part of another process. We have seen an increase in demand for our products because of this. We can also offer flexible delivery options from 1000 litres to 29mnts.



Demand in the beef sector

We have seen an increase in the number of beef farmers using molasses based liquid feeds. We recently attended Beef Expo 2018 and were extremely busy talking to beef farmers keen to understand how our products can help them achieve their feeding goals. From high sugar high energy blends, through palatisers and intake enhancers, to our high protein regulated release blends, we have products to suit all feeding systems and balance any diet. There is still time to enter our competition, see opposite.

WIN 1000 LITRES OF LIQUID FEED

WE'RE GIVING AWAY 1000 LITRES OF HIGH PERFORMANCE LIQUID FEED AND A 1000 LITRE LICK FEEDER WORTH OVER £1000!

Call us on **Freephone 0800 3898450** or email **info.mlpuk@edfman.com** quoting **'ED&F Man Beef Offer'** with your name and full address to be entered into our **prize draw**.
CLOSING DATE SATURDAY 30TH JUNE



Tank scheme turns 25!

ED&F Man was the first Molasses business to introduce the Tank Finance Scheme, 25 years ago, to help farmers benefit from using our products without the upfront costs of buying a tank by offering up to 2 years interest free credit and manageable monthly payments. The scheme is still as popular today as it was when it was launched in 1993. Offered across our range of tanks from 12mts to 40mts, it has helped a huge number of farmers enjoy the benefits of feeding a molasses based liquid. For more information please contact your local commercial manager.



New Data Protection Regulations (GDPR). You have probably already received lots of communication on this subject. With changes to the regulations, we want to make sure you are in control of how your data is used. For more information please see enclosed.

You can review our Privacy policy at www.edfman.com/privacy. If you no longer want to receive any communication from us please either email us at info.mlpuk@edfman.com or call **Freephone 0800 3898450** or write to us at **ED&F Man Liquid Products, Alexander House, Regent Road, Bootle, L20 1ES**.

Summer Shows 2018

As part of ED&F Man's commitment to supporting our customers we will be attending the following summer exhibitions:

ROYAL CORNWALL SHOW	7 - 9 June
THE DAIRY SHOW BATH & WEST SOMERSET	30 May-2 June
TOTAL DAIRY, KEELE	4 - 5 July
ROYAL WELSH SHOW, POWYS	23 - 26 July
GILLINGHAM & SHAFTESBURY SHOW	15 August
DAIRY DAY, TELFORD	12 September

**ED&F
MAN**
EST. 1783

**Liquid
Products**

Want to know more?

Contact your local feed merchant or contact us:

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Dave Stanford	07767 873748
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www.edfmanliquidproductsuk.com

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